

FIN - SOLE SOURCE

Status
MANAGER

Requesting Department: *
PUBLIC WORKS

Submitted By:
Gary Manning

Date Created
10/06/2025

Vendor Name:
GREAT SOUTHERN EQUIPMENT LLC

Address:
4555 LAREDO AVE FT MYERS, FL 33905

E-mail:
ROBERT COX RCOX@GSEQUIPMENT.NET

Phone:
2393346063

Price
\$49,999.00

Account String *
516-30511-534120 Outside Services

Description
REPAIRS, MAINTENANCE, PARTS AND INSPECTIONS OF GRADALL BRANDED EQUIPMENT.

1.) Uniqueness of vendor’s item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:

They are the only authorized distributor for Gradall Excavator Equipment for Lee County. Great Southern Equipment is responsible for all machine and parts sales as well as service and warranty.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

They are the only authorized distributor for Gradall Excavator Equipment for Lee County.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research authorized vendors who can provide repairs, parts and maintenance on Gradall Equipment to insure we receive the "best value" in Lee County.

Attachments (1)

FIN - ATTACHMENTS - SOLE SOURCE
[- REPAIRS, MAINTENANCE, PARTS AND INSPECTIONS OF GRADALL BRANDED EQUIPMENT.](#)

Approval: Budget
Robin Burris

Date
10/6/2025
11:24:14
AM

Approval: Procurement Buyer
Milagros (Millie) Rosario

Date
10/7/2025
8:55:40
AM

Approval: Director
Matt Williams

Date:
11/14/2025
5

Approval: Procurement Manager Wanda Roop	(not to exceed \$50,000.00)	Date 11/17/202 5
Approval: City Manager	(not to exceed \$100,000.00) without Council Approval	Date

Procurement Staff			
Procurement Staff Assigned MROSARIO	Council Agenda Date	Council Action	Resolution # Purchase Order #
Procurement Comments: reviewed sole source form and attached letter, department has used this vendor since FY23. When entering the requisition: Current COI, BTR and MOU required. FY23 - \$4,999 FY24 - \$40,000 FY25 - \$40,000			

Council authorization required if exceeding \$100,000.00